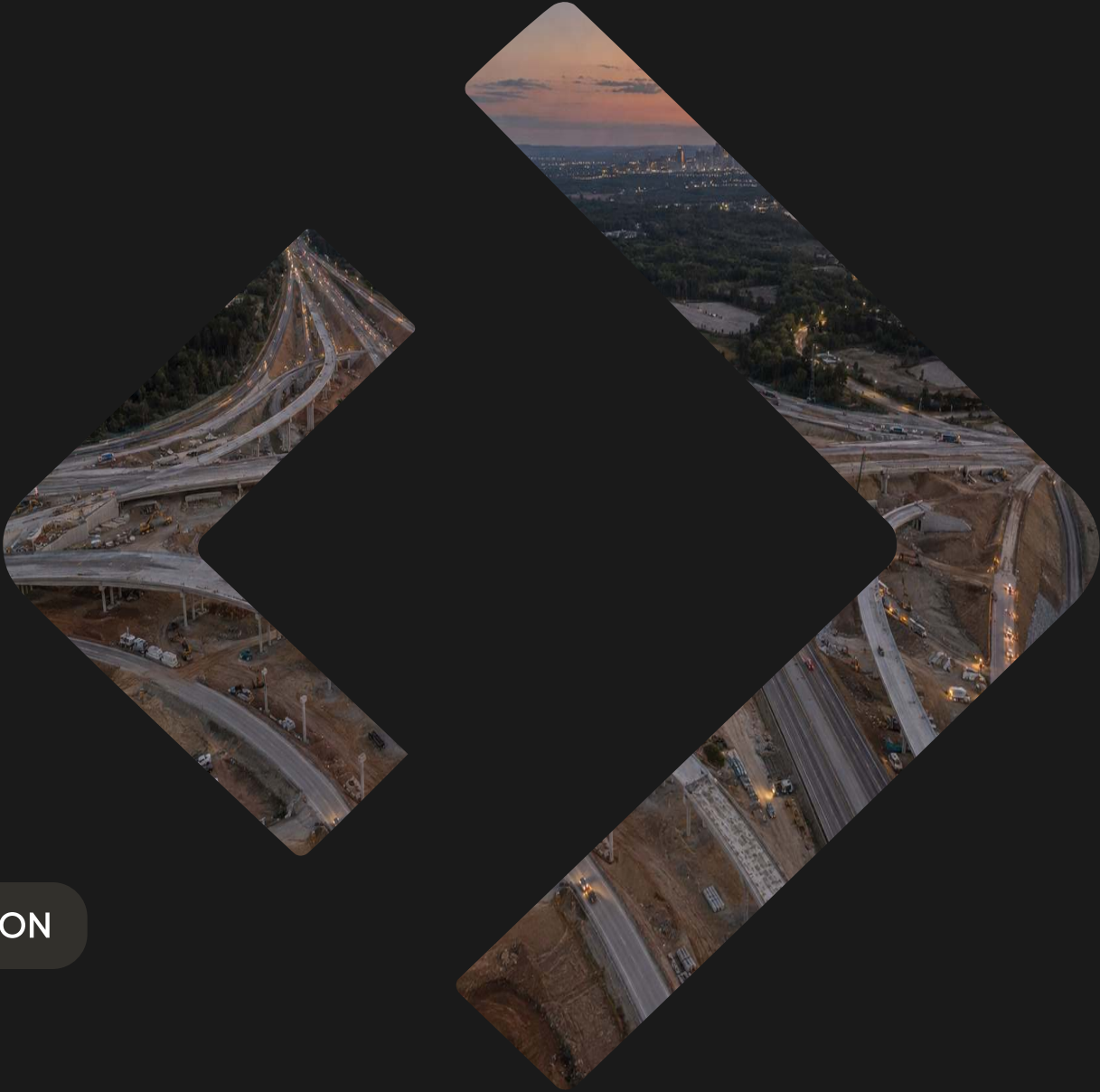
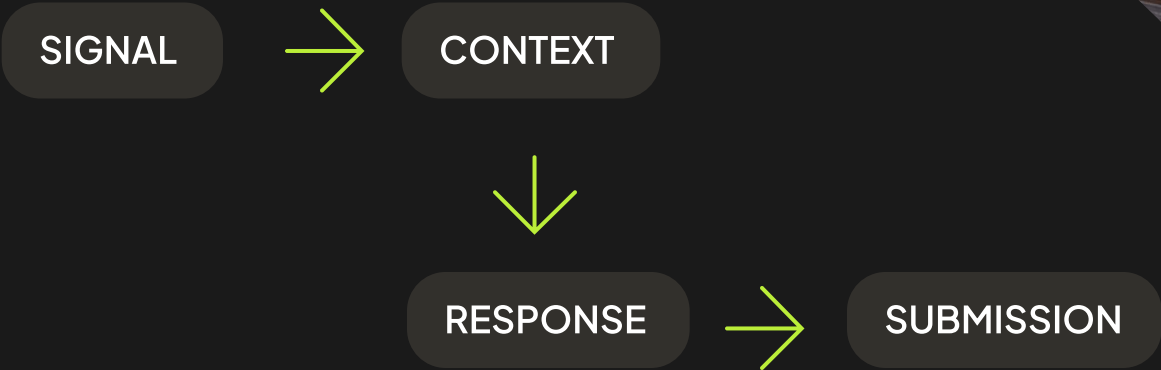


From Signal to Submission

Tendor helps tender-active businesses turn opportunities into a forecastable, repeatable revenue pipeline — from the first public signal through to a submitted, evidence-backed response.



Built for Teams That Win Work Through Tenders

Tendor supports every person involved in the pursuit process, from first signal to final submission.



Directors & Owners

Visibility into pipeline quality, buyer context, pursuit priorities and which opportunities genuinely deserve the team's time and energy.



Estimators & Bid Managers

Faster fit checks, clear requirement breakdowns, reusable evidence libraries and a structured response framework — ready before the clock starts.



BD & Commercial Teams

Earlier buyer context, public signal monitoring, awards history and sharper pursuit timing, so you're positioned before the tender drops.



Compliance & Operations

Certificates, policies, CVs, licences, case studies and project proof organised and current, well before deadline pressure hits.

Industries We Support

- ✓ Civil and construction
- ✓ Facilities management
- ✓ Engineering and professional services
- ✓ Infrastructure and maintenance

Tender Markets

- ✓ Health, aged care and community services
- ✓ Contractors bidding into enterprise/government buyers
- ✓ Suppliers responding to enterprise procurement
- ✓ Firms managing panel and standing offer positions

One Workflow From Early Signal to Submission

Tendor connects the pursuit lifecycle so every opportunity becomes easier to assess, prepare and learn from. Every tender your team touches should make the next one easier to pursue.



Why It Matters

Bid by signal, not by volume.

What Tendor Changes

- **Fuller visibility**
Across the market, so relevant tenders, grants and panels reduce the risk of missing opportunities before they move.
- **Chase the right tenders**
Not every tender — so your team can focus on strategic pursuit work, growth and market expansion.
- **Earlier public signals**
Surfaced 6–12 months earlier from buyer meeting minutes and budget allocation, ahead of every competitor reading the same tender PDF.
- **Proof before deadline pressure**
Documents and evidence prepared ahead of time, avoiding missed requirements, compliance gaps and weak responses.
- **A repeatable revenue pipeline**
Stop treating every bid like a one-off rush.

THE HUMAN BOUNDARY

Tendor supports the pursuit workflow. Your team still owns:

- ✓ Pricing and estimating
- ✓ Technical judgement
- ✓ Final approval
- ✓ Strategy and risk decisions

Tendor reduces the manual load so your people spend more time on the work that wins.



Easy to Start. Simple to Integrate.

Tendor fits around your existing workflow. Start with one real, recent tender. Connect with Microsoft 365, Google Workspace and more, and leverage existing tender documents without changing how your team handles pricing, estimating, or final approval.

- **Start Small**
Begin with just one tender or workflow to see immediate value.
- **Leverage Existing Assets**
Use your current documents, emails, CRM notes and evidence seamlessly.
- **Seamless Integration**
Integrates with Microsoft 365, Google Workspace, and CRM systems.
- **Maintain Control**
Your team retains control over pricing, estimating, and final approvals.



TENDER SOURCES


Local GovPanels & Boards

COMMUNICATIONS

GmailOutlookTeamsSharePointBuyer Updates

COMPANY RESOURCES

Past SubmissionsCase StudiesCertificationsEvidence Library

OUTPUT

Complete Tender Submission Pack
Response drafted, evidence attached, compliance verified — ready to lodge.

Portal-ready in one click